



CONCOR

**THE MULTI MODAL LOGISTICS
COMPANY**

CONCOR - THE COMPANY

- INCORPORATED - MARCH 1988
- OPERATIONAL - NOVEMBER 1989
- AUTHORISED CAPITAL - Rs.100 CRORES
- PAID-UP CAPITAL - Rs. 64.99 CRORES

DISINVESTMENT

YEAR	NO. OF SHARES	COLLECTION	% SHARE
1994-95	13 mn	Rs. 99 Crs.	20.0%
1995-96	2 mn	Rs. 14 Crs.	3.1%
1998-99	9 mn	Rs.225 Crs.	13.9%
TOTAL	24 mn	Rs.338 Crs.	37.0%

PRESENT SHAREHOLDING

GOVERNMENT : 63%

FI/FII/OTHERS : 37%

CONCOR'S MISSION

“TO PROVIDE RESPONSIVE, COST EFFECTIVE, EFFICIENT AND RELIABLE LOGISTICS SOLUTIONS TO OUR CUSTOMERS THROUGH SYNERGY WITH OUR COMMUNITY PARTNERS AND ENSURING PROFITABILITY AND GROWTH. WE STRIVE TO BE THE FIRST CHOICE FOR OUR CUSTOMERS. WE WILL BE FIRMLY COMMITTED TO OUR SOCIAL RESPONSIBILITY AND PROVE WORTHY OF TRUST REPOSED IN US.”

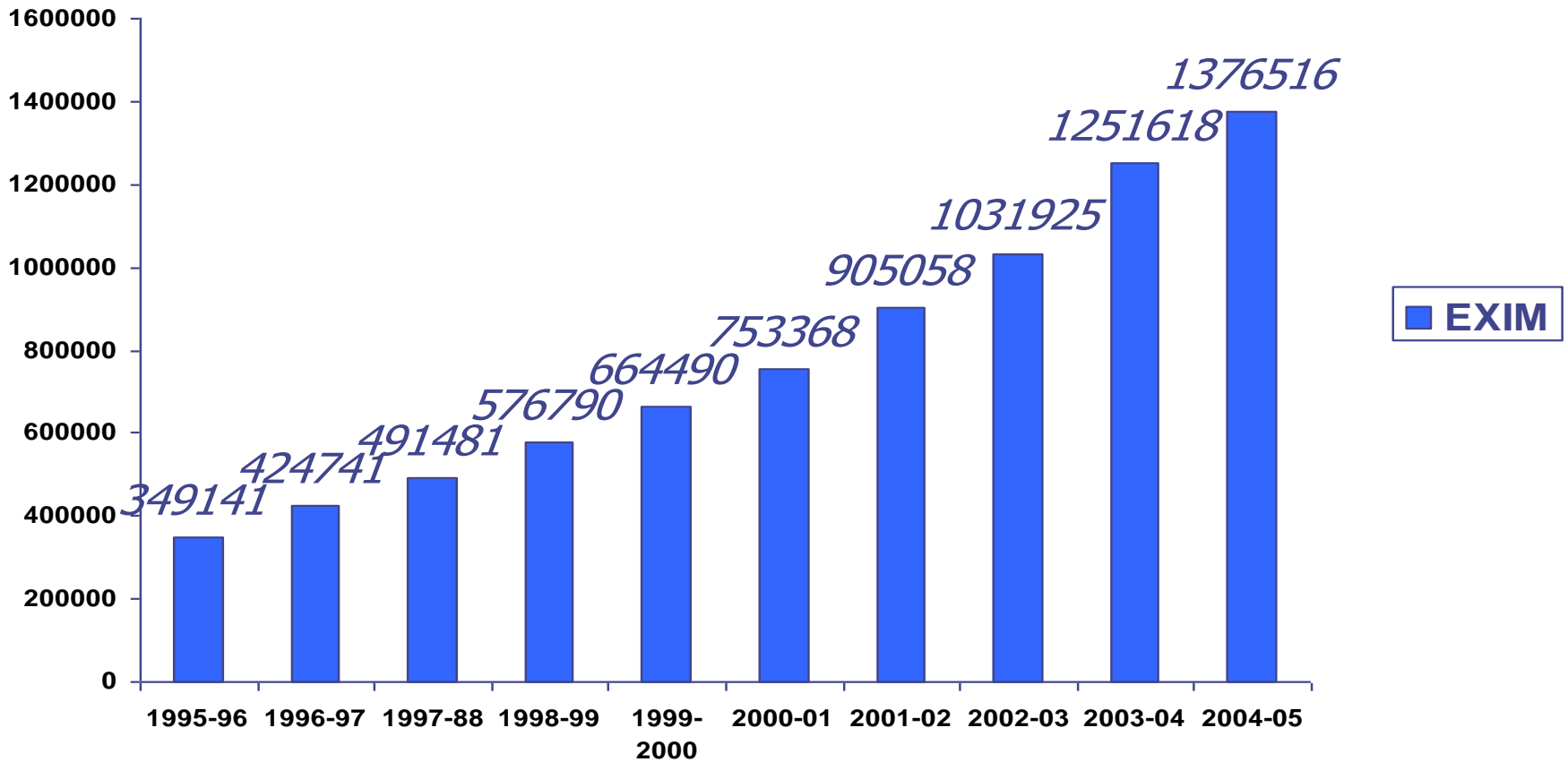
CONCOR - BUSINESS

CONCOR'S CORE BUSINESS IS CHARACTERISED BY TWO IMPORTANT ACTIVITIES:

- **TERMINAL OPERATIONS OPERATING DRY PORTS (ICDs/CFSs) and DOMESTIC CONTAINER TERMINALS ALL OVER THE COUNTRY**
- **RAIL AND ROAD LOGISTICS SERVICE PROVIDER**

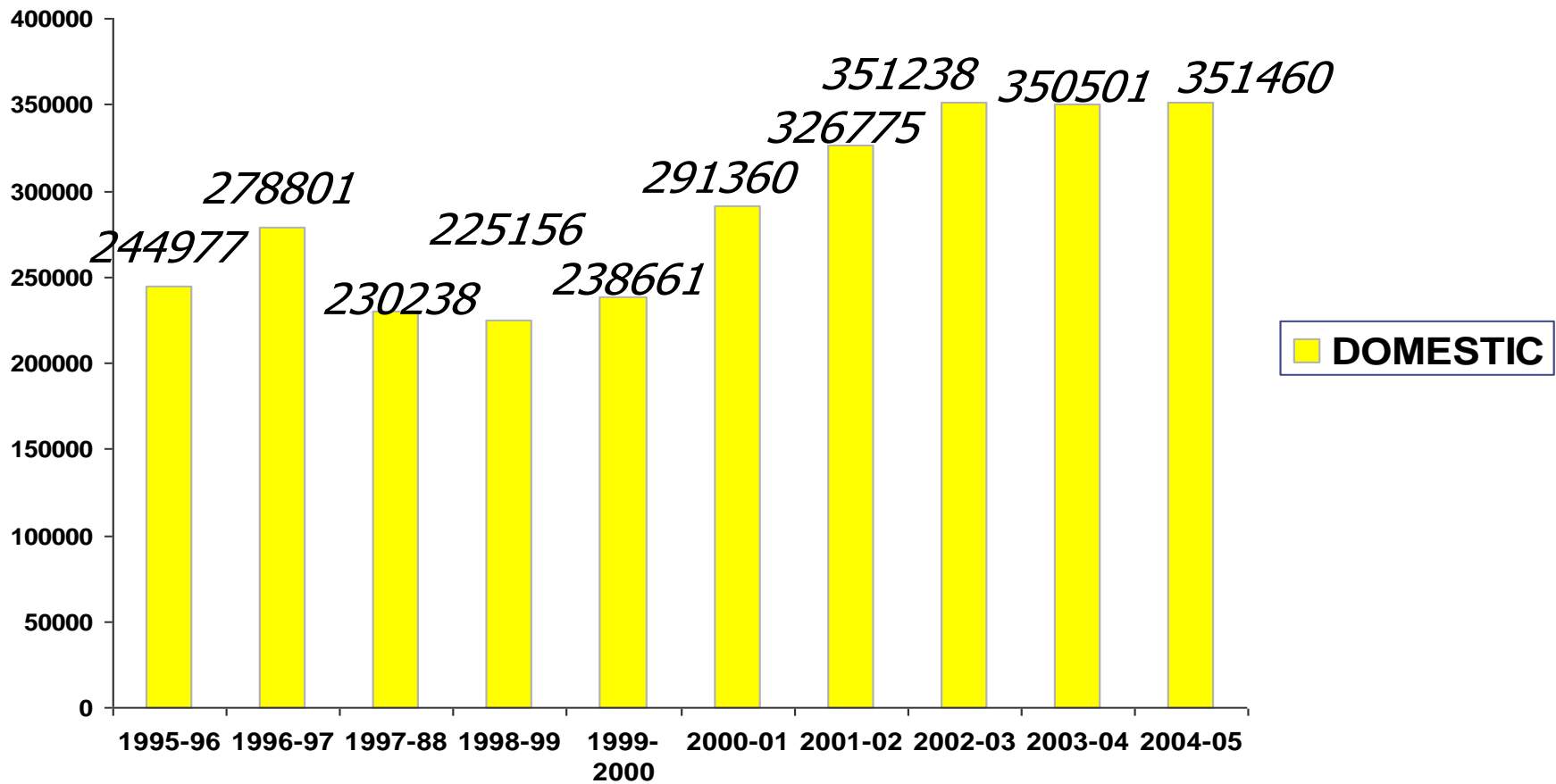
CONCOR EXIM BUSINESS

HANDLING (TEUS)



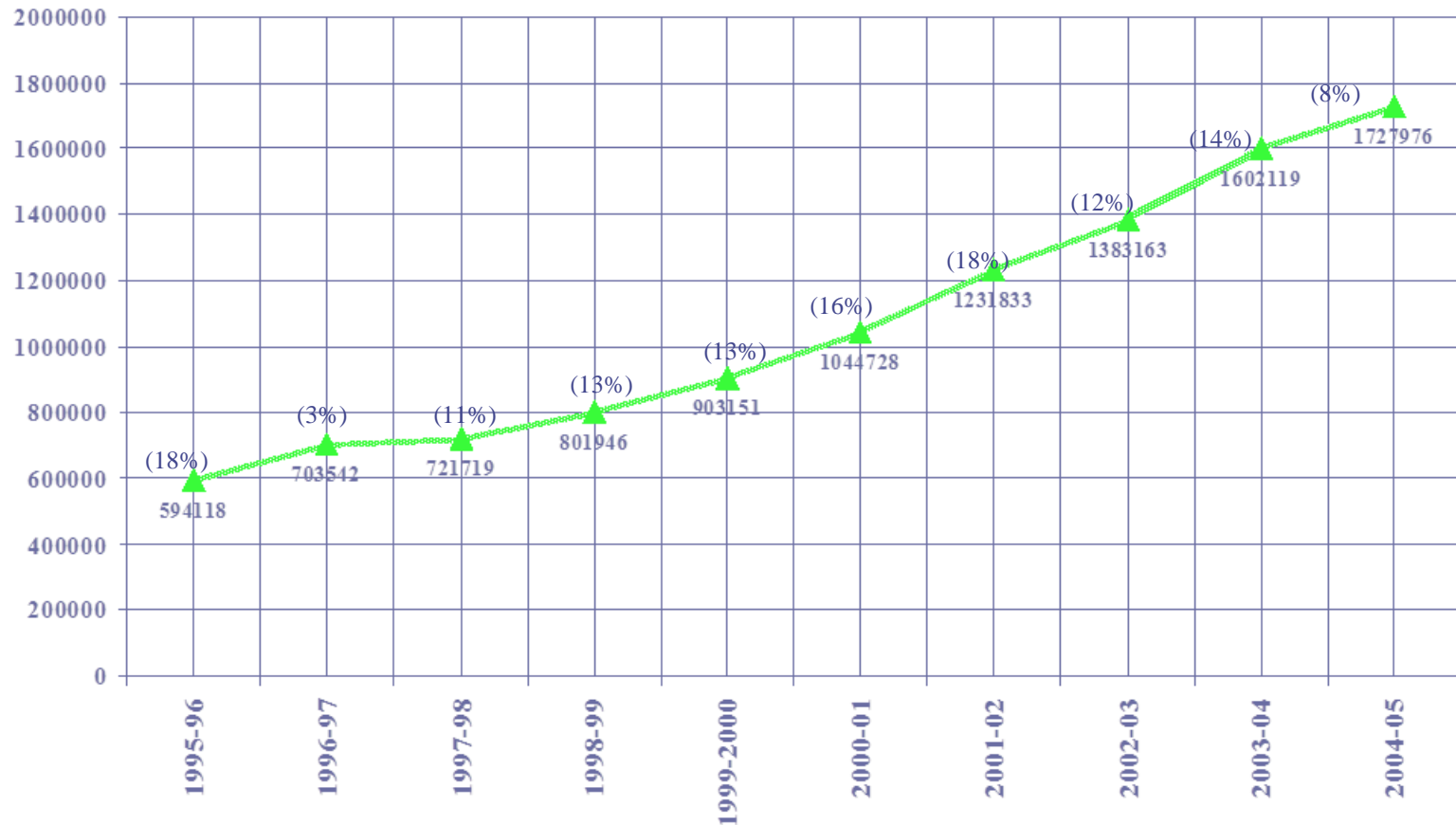
CONCOR DOMESTIC BUSINESS

HANDLING (TEUS)



THROUGHPUT THROUGH THE YEARS

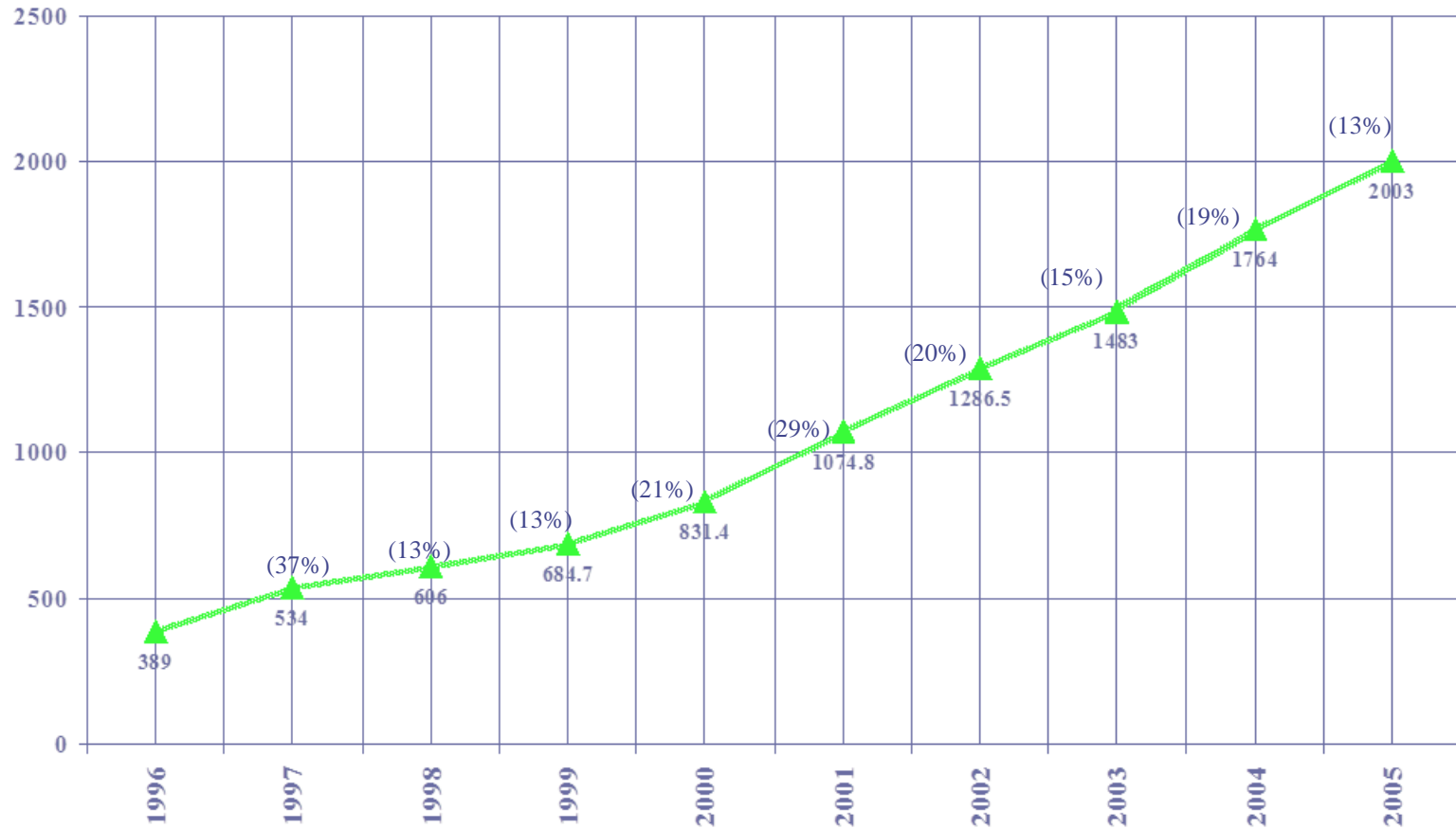
(IN TEUs)



TOTAL HANDLING

TURNOVER OVER THE YEARS

(IN Rs. CRORES)



TURNOVER

SPECIAL VALUE ADDED SERVICES

- 1.** Bonded Trucking operations of Air and LCL cargo.
- 2.** Associated with Air Cargo Terminal at Bangalore Air Cargo Complex under Joint Working Arrangement-handled 32869 MT in 2004-2005.
- 3.** Working with APEDA for promotion of exports of Agri., Horti., Floriculture and processed food

CONCOR'S TERMINAL NETWORK

EXISTING TERMINALS : 56

PURE EXIM - 18; PURE DOMESTIC - 08

COMBINED TERMINALS: 30

TERMINALS DEVELOPED DURING LAST 4 YEARS : 25

TERMINALS PLANNED IN THE NEXT 2 YEARS : 6

1,80,300 sq mtrs WAREHOUSING SPACE PROVIDED
IN EXIM AND 20,800 sq mtrs in DOMESTIC.

TOTAL PAVED AREA – 19,10,110 sq. mtrs.



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CONCOR

NETWORK OF CONCOR'S TERMINAL



Not to scale
As on: 31/05/05

This is a Guide Map only. It has no correctness with State boundaries.



THANK YOU